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In memory of William M. Burke   
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Washington, D.C.  
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## Re: Recommendation for Mr. Raul Howe

### To whom it may concern:

The purpose of this letter is to provide a recommendation for Mr. Raul Howe, based on his successful performance as a professor for our students and mentor for our participants. Our organization, The Washington Center for Internships and Academic Seminars, is an independent, nonprofit institution serving hundreds of colleges and universities in the United States and other countries by providing selected students challenging opportunities to work and learn in Washington, D.C. for academic credit and/or professional development. The largest program of its kind, The Washington Center has more than 70 full-time staff and more than 60,000 alumni, many of whom are in leadership positions in the public, private, and nonprofit sectors.

As a professor of The Washington Center, Mr. Raul Howe proved to be an ethical and hardworking professional, who distinguished himself for his leadership and quality in his work. Moreover, myself, as the responsible person of supervising Mr. Howe in different programs, I would like to highlight three of them in which Mr. Howe served as our distinguished faculty member, with outstanding results:

**-Women's Empowerment in the 21<sup>st</sup> Century Seminars** (both in May of 2017 and May of 2018) offered to more than 50 participants from the State of Sonora, Mexico, each year in Washington, D.C. During this program, Mr. Howe served as the expert and teacher presenting on "Understanding Negotiation and the Science of Influence". Mr. Howe contributed immensely to the overall success of such programs.

**-International Seminar: Empowering young women and global leadership in politics.** Offered to more than 300 women in October of 2018, Mr. Howe served as the expert, presenting on the topic: “Negotiation and Conflict Resolution with Emotional Intelligence”. Mr. Howe obtained 98.3% of positive results from the participants surveyed after his workshop.

**-Essential Skills for the Workplace; Virtual Program on Career Readiness and Professional Advancement,** offered to more than 50 young participants from the State of Guanajuato, Mexico. Mr. Howe presented on the topic: “Negotiation and Conflict Resolution with Emotional Intelligence for the Workplace”. As an expert on the subject, Mr. Howe contributed to the overall success of the program, that, in combination, obtained more than 97% of positive results from the surveyed participants.

For all of these reasons, I want to recommend Mr. Howe and I have no doubt that he will be an asset for your organization.

Should you have any questions or concerns, please do not hesitate to contact me.

Kind regards,



**Federico Ling**

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